

**SUMTER COUNTY BOARD OF COMMISSIONERS  
EXECUTIVE SUMMARY**

**SUBJECT:** Award and enter into contract with DRC Emergency Services, LLC (Primary Contractor) and with Ceres Environmental Services, Inc. (Secondary Contractor) for RFP 010-0-2012/AT Sumter County Disaster Debris Hauling Services (Staff recommends approval).

**REQUESTED ACTION:** Award and enter into contract with DRC Emergency Services, LLC. (Primary) and Ceres Environmental Services Inc. (Secondary)

☐ Work Session (Report Only)    **DATE OF MEETING:** 5/22/2012  
☒ Regular Meeting                      ☐ Special Meeting

**CONTRACT:** ☐ N/A                                      Vendor/Entity: Guarding Fueling Technologies  
Effective Date: 6/2/2012                                      Termination Date: 6/2/2013  
Managing Division / Dept: Financial Services/Public Works

**BUDGET IMPACT:** Pricing included in proposal  
☒ Annual                      **FUNDING SOURCE:** 340  
☐ Capital                      **EXPENDITURE ACCOUNT:** 103-340-541-3400  
☐ N/A

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**HISTORY/FACTS/ISSUES:**

RFP 010-0-2012/AT Sumter County Disaster Debris Hauling Services was broadcast on April 7, 2012. A mandatory pre-bid meeting was held on April 16, 2012. Proposals were due on May 7, 2012 at 11:00 a.m. and opened at 11:05 a.m. in Room 110 of The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785.

Seven (7) proposals were received as follows:

1. CrowderGulf Joint Venture, Inc.
2. Ceres Environmental Services, Inc.
3. Bergeron - Grubbs Emergency Services Joint Venture
4. DRC Emergency Services, LLC
5. D&J Enterprises, Inc.
6. J.B. Coxwell Contracting, Inc,
7. Ashbritt, Inc.

The Selection Committee met on May 10, 2012 at 11:00 a.m. in Room 110 to discuss the proposals. Scoring was completed according to the RFP.

Total scores as follows:

1. CrowderGulf Joint Venture, Inc. - 12.960
  2. Ceres Environmental Services, Inc. - 13.785
  3. Bergeron - Grubs Emergency Services Joint Venture - 13.045
  4. DRC Emergency Services, LLC - 13.955
  5. D&J Enterprises, Inc. - 12.755
  6. J.B. Coxwell Contracting, Inc. - 10.585
  7. Ashbritt, Inc. - 12.815
-

The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with two companies. DRC Emergency Services, LLC as the primary contractor and Ceres Environmental Services, Inc. as the secondary contractor. The secondary contractor will be contacted only for the purposes of an unforeseen event/ storm or if the primary contractor is not capable.

The following items are attached: legal ad, selection committee meeting minutes and score sheets from 5-10-2012, contract with DRC Emergency Services, LLC, contract with Ceres Environmental Services, Inc., DRC Emergency Services, LLC bid, Ceres Environmental Services, Inc. bid, RFP 010-0-2012/AT bid document, and Debris Management Plan.

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## REQUEST FOR PROPOSALS

Notice is hereby given that the County Commissioners of Sumter County, Florida, will be receiving proposals for the following: "Request for Proposals for Sumter County Disaster Debris Hauling Services".

Proposal information is available upon request by calling (352) 689-4435, by coming to the Financial Services Department, Suite 206, The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785, or by contacting Demand Star at 1-800-711-1712 or [www.DemandStar.com](http://www.DemandStar.com).

All inquiries and questions regarding this proposal must be made only to the contact identified below and shall be made in writing by fax, e-mail, or mail:

Mrs. Amanda Taylor, Procurement Coordinator  
Mailing Address: 7375 Powell Road, Suite 206  
Wildwood, FL 34785  
E-mail: [Amanda.taylor@sumtercountyfl.gov](mailto:Amanda.taylor@sumtercountyfl.gov)  
Fax: (352) 689-4436

The Mandatory Pre-Bid Meeting shall be April 16, 2012 at 10:00 a.m. at the Public Works Facility, 319 E Anderson Ave., Bushnell, FL 33513.

The deadline for submission of questions relating to the RFP shall be, April 19, 2012 by 5:00 pm. A copy of the proposal must be obtained in order to view the items being requested by Sumter County.

All proposals are due by 11:00 a.m. on May 7, 2012 to the address listed above. Late submittals will be rejected and returned unopened to the Proposer. Proposals must be firmly sealed in packaging that is clearly marked on the outside: "RFP 010-0-2012/AT for Sumter County Disaster Debris Hauling Services". Sealed proposals must be mailed or delivered to Mrs. Amanda Taylor, at the above address.

Upon submission, all proposals become the property of the County, who has the right to use any or all ideas presented in any Proposal submitted in response to this RFP, whether or not the proposal is accepted. Proposals will be opened at 11:05 a.m. on May 7, 2012 in Room 110 of The Villages Sumter County Service Center, Wildwood, FL 34785.

The Selection Committee shall meet on May 10, 2012 at 11:00 a.m. in Room 110 of The Villages Sumter County Service Center, Wildwood, FL 33513 to review and discuss the proposals. If needed, Vendor Presentations will be held on May 16, 2012 at 2:30 p.m. in Room 102 of The Villages Sumter County Service Center. The Selection Committee's recommendation will be presented to the Sumter County Board of County Commissioners on May 22, 2012.

BOARD OF SUMTER COUNTY COMMISSIONERS  
SUMTER COUNTY, FLORIDA  
PUBLISH 4/7/2012

RFP 010-0-2012/AT Sumter County Disaster Debris Hauling Services – Selection Committee Meeting minutes.

The Selection Committee met on 5-10-2012 at 11:00 a.m. in Room 110 of The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785.

Scott Cottrell, Jackey Jackson, and Chris Wert were present to represent the Selection Committee. Chris Morrison was present to represent the Financial Services Department.

Chris reviewed the dates outlined in the RFP and turned the meeting over to the Selection Committee.

Chris Wert brought to the attention of the selection committee that D&J Enterprises had an error in calculation for the reduction by grinding at TDS which changed their proposal total.

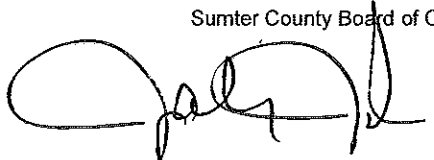
The Committee discussed the proposals and submitted their scores as follows:

	Crowder	Ceres	Bergeron-Grubbs	DRC	D&J	J B Coxwell	Ashbritt
Jackey Jackson	4.225	4.465	4.060	4.540	3.985	4.015	4.250
Chris Wert	4.345	4.625	4.450	4.800	4.275	3.650	4.100
Scott Cottrell	4.390	4.695	4.535	4.615	4.495	2.920	4.465
TOTALS	12.960	13.785	13.045	13.955	12.755	10.585	12.815

\*Score sheets are attached.

The Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with DRC Emergency Services, LLC as the primary vendor and Ceres Environmental Services, Inc. as the secondary vendor.

The meeting adjourned at 11:53 a.m.

  
5-10-12

**PART 2  
EVALUATION AND AWARD**

Grubbs  
Florida

**PROPOSALS EVALUATION**

This Request for Proposals includes following all the procedures in this document and sending the sealed Proposals information to the Sumter County BOCC by the due date and time. Once Proposals are received, the Selection members will independently review each submittal and score each Proposal based on the evaluation criteria. All Proposals received in accordance with this Request for Proposals will be evaluated using the following criteria.

	Score	X	Weight	=	Rating
1. Manpower and Equipment	4.2		0.30		1.26
2. Time Response	4.0		0.15		<del>4.0</del> 0.6
3. Experience	4		0.20		0.8
4. Price	4.0		0.35		<del>1.4</del> 1.4
SCORE:					4.06
0 = Non-Responsive					
1 = Poor					
2 = Fair					
3 = Average (Included only minimum of what was asked for on subject criteria)					
4 = Good					
5 = Excellent					

**Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.**

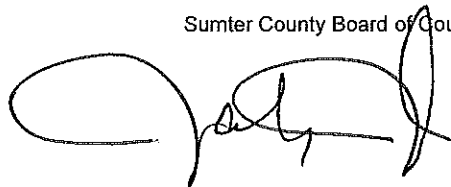
Recommendation of award will be provided on Demand Star once award is made at [www.demandstar.com](http://www.demandstar.com). The award will be based on the Proposal that is most advantageous to Sumter County. All Selection Committee recommendations are subject to BOCC approval.

The Selection Committee will meet to discuss Proposals on May 10, 2012 at 11:00 a.m. at the Public Works Facility, 319 E Anderson Ave., Bushnell, FL 33513.

The Selection Committee's recommendation will be taken to the Sumter County Board of County Commissioners on May 22, 2012.

**PROPOSALS AWARD**

Submitters and vendors registered through [www.demandstar.com](http://www.demandstar.com) will have access to award documents via the website. All others wishing to receive an official tabulation of the results of the opening of this Proposal are to submit a self-addressed, stamped business size (No. 10) envelope. Proposal results may also be requested by telephone, fax or electronic media.

  
5-10-12

## PART 2 EVALUATION AND AWARD

DRC

①

Florida

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	4.3		0.30		1.29
2. Time Response	4		0.15		0.6
3. Experience	4.5		0.20		0.9
4. Price	5		0.35		1.75

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.54

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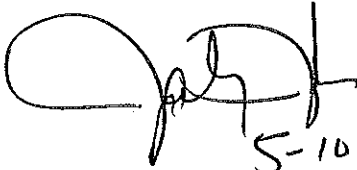
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5-10-12

## PART 2 EVALUATION AND AWARD

Ceres  
Florida

(2)

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.0</u>		<u>0.15</u>		<u>0.6</u>
3. Experience	<u>4.7</u>		<u>0.20</u>		<u>0.94</u>
4. Price	<u>4.5</u>		<u>0.35</u>		<u>1.575</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.465 /cm

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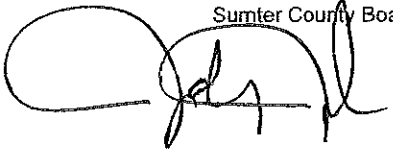
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5-10-12

## PART 2 EVALUATION AND AWARD

CROWDER  
Gulf Breeze

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	4.5		0.30		1.35
2. Time Response	3.8		0.15		0.57
3. Experience	4		0.20		0.8
4. Price	4.3		0.35		1.505

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.225 (a)

**Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.**

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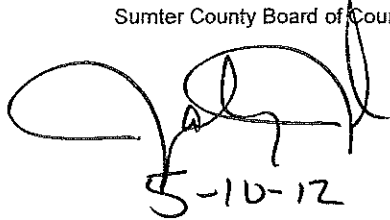
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5-10-12

## PART 2 EVALUATION AND AWARD

D & J Enterprises  
Alomaba

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	4.2		0.30		1.26
2. Time Response	3.8		0.15		<del>1.20</del> 0.95
3. Experience	4.3		0.20		0.86
4. Price	3.7		0.35		1.295
SCORE:					
0 = Non-Responsive					
1 = Poor					
2 = Fair					
3 = Average (Included only minimum of what was asked for on subject criteria)					
4 = Good					
5 = Excellent					
					4.36 3.985

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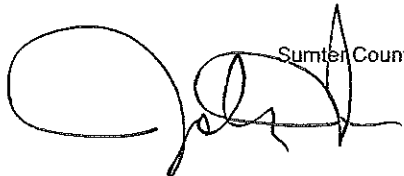
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S-10-12

## PART 2 EVALUATION AND AWARD

ASH Britt  
Florida

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.0</u>		<u>0.15</u>		<u>0.6</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u><del>0.9</del> 0.9</u>
4. Price	<u>4.0</u>		<u>0.35</u>		<u>1.4</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.25

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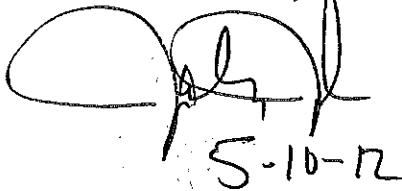
Recommendation of award will be provided on Demand Star once award is made at [www.demandstar.com](http://www.demandstar.com). The award will be based on the Proposal that is most advantageous to Sumter County. All Selection Committee recommendations are subject to BOCC approval.

The Selection Committee will meet to discuss Proposals on May 10, 2012 at 11:00 a.m. at the Public Works Facility, 319 E Anderson Ave., Bushnell, FL 33513.

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5-10-12

## PART 2 EVALUATION AND AWARD

J B Coxwell  
Florida

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	4.5		0.30		1.35
2. Time Response	4		0.15		0.6
3. Experience	4.2		0.20		0.84
4. Price	3.5		0.35		1.225

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.015 / (cn)

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DRC

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>5</u>		<u>0.35</u>		<u>1.75</u>

#### SCORE:

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1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.8

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Chut  
5-10-12

## PART 2 EVALUATION AND AWARD

CERES

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>4.5</u>		<u>0.35</u>		<u>1.575</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.625

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*Chick*  
5-10-12

## PART 2 EVALUATION AND AWARD

*Bergeron/Grubb*

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	Score	X	Weight	=	Rating	
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>	
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>	<sup>2</sup> <u>.35</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>	<u>4</u>
4. Price	<u>4</u>		<u>0.35</u>		<u>1.4</u>	<u>1.4</u> 0
SCORE:						
0 = Non-Responsive						
1 = Poor						
2 = Fair						
3 = Average (Included only minimum of what was asked for on subject criteria)						
4 = Good						
5 = Excellent						

*2.25*

*2.2*

*4.45*

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The Selection Committee will meet to discuss Proposals on May 10, 2012 at 11:00 a.m. at the Public Works Facility, 319 E Anderson Ave., Bushnell, FL 33513.

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*Ch. West*  
*5-10-12*

## PART 2 EVALUATION AND AWARD

*Crowder  
Gulf*

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>3.7</u>		<u>0.35</u>		<u>1.295</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.345

**Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.**

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*Al West  
5-10-12*

D&amp;J Enterprises

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>3.5</u>		<u>0.35</u>		<u>1.225</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

2.25  
2.025  
4.275

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*[Signature]*  
5-10-12



Ashbriitt

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>5</u>		<u>0.30</u>		<u>1.5</u>
2. Time Response	<u>5</u>		<u>0.15</u>		<u>.75</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>3</u>		<u>0.35</u>		<u>1.05</u>

#### SCORE:

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1 = Poor

2 = Fair

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4 = Good

5 = Excellent

4.10

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Ch. West  
5-10-12

## PART 2 EVALUATION AND AWARD

*JB Coxwell  
Contracting*

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4</u>		<u>0.30</u>		<u>1.2</u>
2. Time Response	<u>4</u>		<u>0.15</u>		<u>.6</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>3</u>		<u>0.35</u>		<u>1.05</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

*2.6  
1.05  
3.65*

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*Chant  
5-10-12*

CERES

## PART 2 EVALUATION AND AWARD

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.8</u>		<u>0.30</u>		<u>1.44</u>
2. Time Response	<u>4.5</u>		<u>0.15</u>		<u>.675</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u>.9</u>
4. Price	<u>4.8</u>		<u>0.35</u>		<u>1.68</u>

4.695

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

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*Scott & Cottrell*  
10 May 12

DEC

## PART 2 EVALUATION AND AWARD

### PROPOSALS EVALUATION

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.3</u>		<u>0.30</u>		<u>1.29</u>
2. Time Response	<u>4.5</u>		<u>0.15</u>		<u>.675</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u>.9</u>
4. Price	<u>5.0</u>		<u>0.35</u>		<u>1.75</u>

SCORE:

4.615

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

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*Scott B. Cotton*  
10 May 12

Grubbs-  
Bergeron  
J.V.

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.5</u>		<u>0.15</u>		<u>.675</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u>.9</u>
4. Price	<u>4.6</u>		<u>0.35</u>		<u>1.61</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.535

**Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.**

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*Scott S. Cottrell*  
10 May 12

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.0</u>		<u>0.15</u>		<u>.6</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u>.9</u>
4. Price	<u>4.7</u>		<u>0.35</u>		<u>1.645</u>
SCORE:					<u>4.495</u>
0 = Non-Responsive					
1 = Poor					
2 = Fair					
3 = Average (Included only minimum of what was asked for on subject criteria)					
4 = Good					
5 = Excellent					

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*Scott S. Pettit*  
10 May 12

AshBritt

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.5</u>		<u>0.15</u>		<u>.675</u>
3. Experience	<u>4.5</u>		<u>0.20</u>		<u>.9</u>
4. Price	<u>4.4</u>		<u>0.35</u>		<u>1.54</u>

4.465

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

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*Scott A. Cottrell*  
10 May 12

Crowder  
Gulf

## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4</u>		<u>0.30</u>		<u>1.2</u>
2. Time Response	<u>4.5</u>		<u>0.15</u>		<u>.675</u>
3. Experience	<u>4</u>		<u>0.20</u>		<u>.8</u>
4. Price	<u>4.9</u>		<u>0.35</u>		<u>1.715</u>

#### SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

4.39

**Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.**

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*Scott S. Gettall*  
10 May 12



## PART 2 EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Manpower and Equipment	<u>4.5</u>		<u>0.30</u>		<u>1.35</u>
2. Time Response	<u>4.6</u>		<u>0.15</u>		<u>.69</u>
3. Experience	<u>4.4</u>		<u>0.20</u>		<u>.88</u>
4. Price	<u>0</u>		<u>0.35</u>		<u>0</u>
SCORE:					<u>2.92</u>
0 = Non-Responsive					
1 = Poor					
2 = Fair					
3 = Average (Included only minimum of what was asked for on subject criteria)					
4 = Good					
5 = Excellent					

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*Scott S. Cottrell*  
10 May 12